Make Success A Habit Mukul Deva

## **WORK IN PROGRESS**

'Did you get a chance to go through your website, sir?' The gentleman who takes care of all our websites, the Influence Solutions' profiling tools and online learning portal asks.

He's a very enthusiastic and energetic guy. Has been with us for over six years, and is a highly valued business partner. Delivers in time. Good quality. Reasonable cost. Most importantly, doesn't get defensive when you point out areas for improvement or change, and is always willing to rise to meet your expectations.

'Yep.' I respond. 'I just finished going through it.'

'And? Are you happy with it?' I detect a tone of apprehension. As I mentioned, he has been working with the company a while, however this is the first time we are working together one-to-one.

'It's good.' I am happy to put his mind to rest. 'There are a couple of minor things that can be ironed out to enhance user experience, which I will email you. Overall, your team has done a really good job. Thanks a lot.'

'That's excellent! You're welcome, sir. I will definitely tell the team. They have worked very hard and will be happy to hear that.' I cannot see him since we are on a call, but I can hear him beaming. 'And I will let you know soon as I have addressed the points as per your email. Once you have done that please let me know so I can make the site live.'

'You can make it live right away.' I tell him.

'But...' He sounds a bit confused now. 'What about the kinks?'

'They are minor issues. And I am sure I will want a few more enhancements and tweaks as we go along. Don't let that hold us up.'

'Really?' He looks surprised. 'Don't you at least want to change a few of the photos? A couple of them *are* a bit blurry. I would suggest we wait till we do that first and I address the points yopu've noticed so that the site is perfect.'

'Dude, nothing in life is perfect. No matter what we do, there will always be some kinks to iron out.' I elaborate. 'As for photos, there is not much you can do with this face of mine. And ... in any case, no matter which photos I put up now, I will change them sooner than later. So, let's not wait... just make the site live and we will keep enhancing it as we go along."

'If you say so, sir.'

'I do, my friend.' I respond. 'The website like me, is *and will always be* just work-inprogress. We will try to learn, grow and enhance things as we go along. So, make it live.'

'Right, sir. If you say so.'

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'I do, bro.'

There is not much I have learnt in life, but *this* I have – there is only one perfect moment to act - **NOW**.

Whatever you wish to do, get started. And enhance along the way.

So I believe.

You? What do you think?

And. Now my new virtual home is ready. Do pop by and please tell us what we can do differently, and what else we can do ... it will be an honour.

## **Mukul Deva**

I am a Singapore-based keynote speaker, executive coach, mentor, facilitator and internationally bestselling author.

My passion is empowering and inspiring people and organisations to achieve peak performance and transformational results by helping them ACTIVATE THE RIGHT A.R.C. – *Attitude, Resilience and Confidence*.

To enable this I deliver keynotes, coach, mentor and facilitate sessions - so far, to over 250,000 people from 500+ of the biggest and best MNCs and government organisations across the world.

An ex-Indian Army officer and an accredited coach from the Henley Business School, I have co-founded two companies (MSD SECURITY PVT LTD, based in India and INFLUENCE SOLUTIONS PTE LTD, headquartered in Singapore) and written 18 books in 5 different genres. Some have done fairly well. And some are even being made into movies.

I would love to stay connected, to learn from you, and share your insights with others, so that they too may LIVE LIMITLESS.

If you have a story to share, or would like to benefit from the experiences and insights of others, please connect with me at:

My Virtual Home: www.mukuldeva.com

More such insights: <a href="https://www.mukuldeva.com/blog">www.mukuldeva.com/blog</a>

My Books: https://www.amazon.com/Mukul-Deva/e/B001IGJVQ

My Company site: www.influence-solutions.com

More about me: <a href="https://en.wikipedia.org/wiki/Mukul\_Deva">https://en.wikipedia.org/wiki/Mukul\_Deva</a>
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